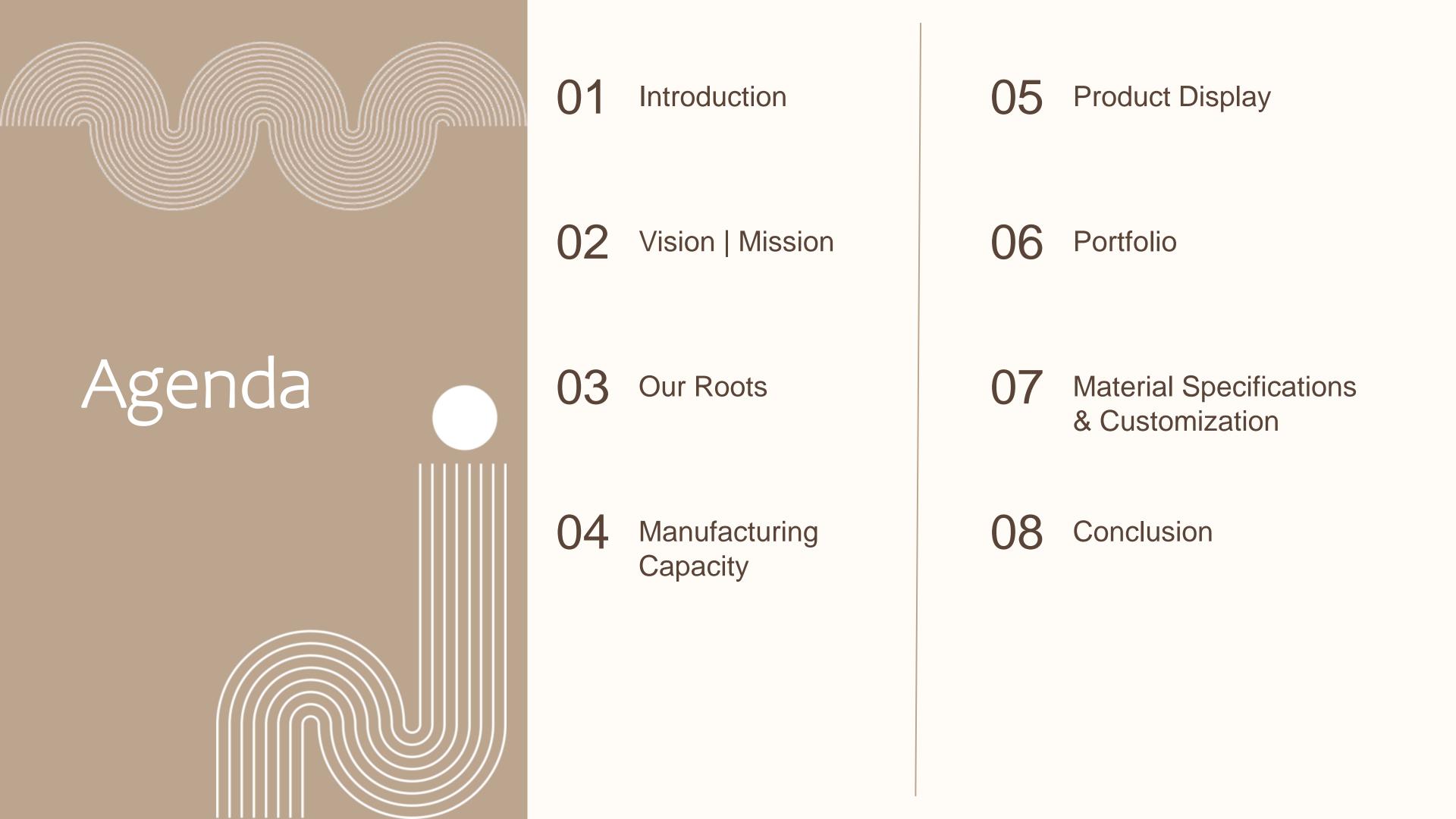


# aartiq

furniture

BY Aartiq Ventures LLP



### Introduction

### **Overview of the company**

Welcome to Aartiq, a trailblazer in the furniture industry, driven by a mission to grow with unwavering commitment. Since our inception in 2007, we have been at the cutting edge of innovation, redefining the industry and shaping its future. Anchored in our core values, we consistently pursue excellence by focusing on market expansion, product and service innovation, operational efficiency, and the development of talent.

Our team is comprised of architects, civil engineers, plywood manufacturers, procurement specialists, and artists, meticulously oversees every stage of production & execution.

Headquartered in Gujarat, India, we embrace a customercentric global approach and prioritize sustainability. Aartiq is poised for continued growth and success. As we move forward, we remain dedicated to realizing our vision of becoming one of the leading manufacturers in the industry, leaving a lasting impact both within and beyond the furniture sector.





### Vision

At our furniture company, we envision shaping living spaces that inspire and enhance the human experience. We aim to be leaders in the furniture industry, redefining excellence in design, craftsmanship, and sustainability. Our goal is to create furniture that goes beyond function, becoming timeless pieces that evoke emotion and foster meaningful connections in homes and workplaces around the world.

### Mission

Our mission is to design and create outstanding furniture that enhances lives, goes beyond mere functionality, and reflects lasting quality. By embracing innovation and sustainability, we strive to surpass expectations while minimizing our environmental impact for a brighter future.



# Our Founding Companies (roots)

- Asmakam Consultants Pvt. Ltd
- Aromatic Chemicals Pvt. Ltd
- Dsigns Pvt. Ltd
- HOGAN Industries Pvt. Ltd
- Aartiq Studio Pvt. Ltd
- Lotus Vacations Pvt. Ltd
- Shakti Murals
- Shree Ambica Developers
- •Jaldhara Watermeter
- Aartiq Ventures LLP.







### Who WE ARE

- We are NOT a product-based furniture brand or retailer
- We are a **project-based**, volume manufacturer for commercial and large-scale requirements
- We specialize in precision manufacturing at scale built to meet U.S.
   and international quality standards
- Our focus: Quantity, Quality, Consistency, and Timelines
- Strong experience in mass production, hotel fit-outs, retail furniture, offices, and export orders (FF&E)
- End-to-end control over raw materials, process, packaging, and logistics
- Trusted by global clients for on-time delivery and scalable execution

# Manufacturing Capacity







Hi-1325 R-ATC+BORING CNC ROUTER

Hi-120 T Hot Press

Hi-700 PUR Auto Edge Bander

# Manufacturing Capacity



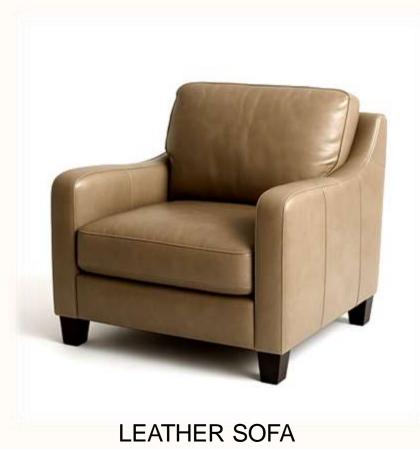




Hi-280 PRO High Speed Auto Beam Saw

Hi-1325 DH Double Head CNC Router

Hi-1325 Nesting CNC Router





SIDE TABLE







FABRIC SOFA



LUXURY SOFA













**Aesthetic Single Chair** 

**Premium Single Chair** 

Single Pink Chair











Corporate Office

# Corporate Office







### Hotel Suites





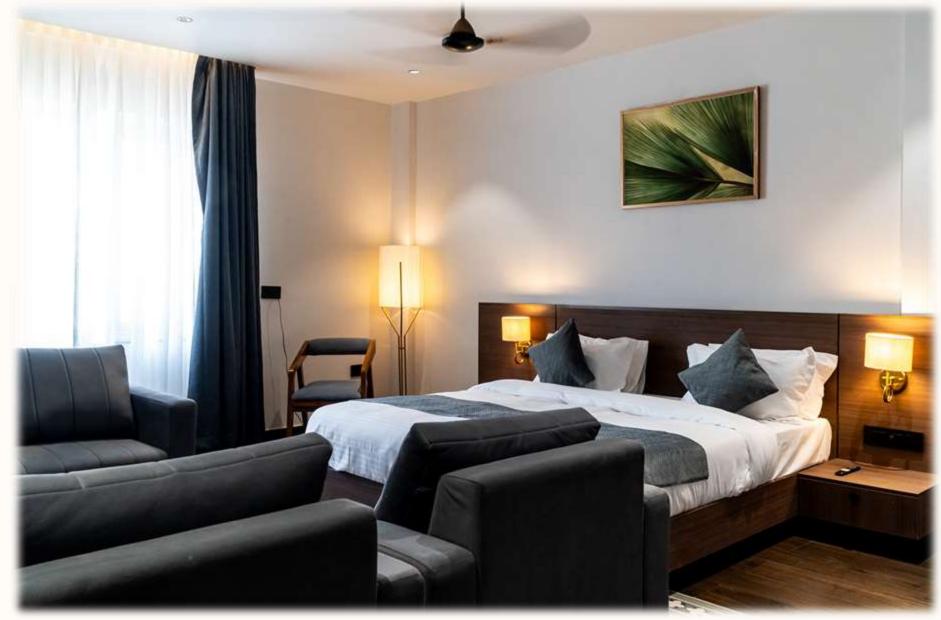












## Super Deluxe Suites

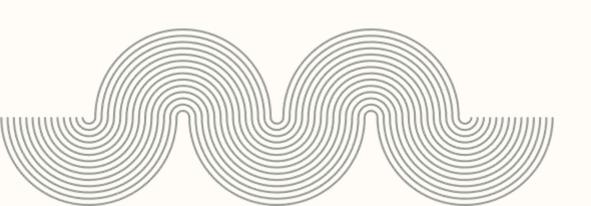








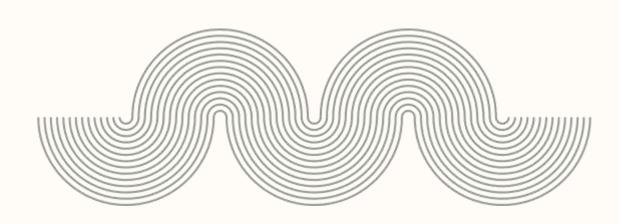




# Luxury Suites



Luxury Hotel Restaurants



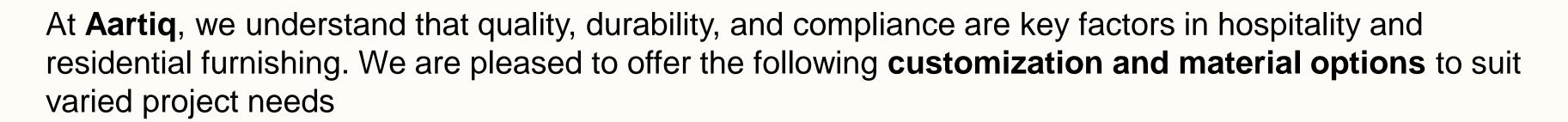








# Note on Material Specifications & Customization Options



### **Fire-Retardant Upholstery Fabrics**

We offer a wide range of **fire-retardant (FR) certified fabrics** for upholstered furniture. These fabrics comply with international safety standards (such as CAL 117, BS 5852, or NFPA 260) and are ideal for hotels, commercial spaces, and high-occupancy environments. Choices include:

- Woven Textiles
- Velvet & Suede Finishes
- Faux Leather & Leatherette
- Performance Fabrics with stain resistance

### **Furniture Base Materials**

Our furniture is available in various material types to match aesthetic and budget preferences:

- **Solid Wood** (Teak, Oak, Ash, Sheesham): Offers premium durability, rich finishes, and timeless appeal.
- Engineered / Mixed Wood (Plywood + Veneer or MDF + Laminate): Ideal for modular units, offering cost-efficiency and flexibility in design.
- **Upholstered Framework**: Strong internal framing with cushioning for comfort in chairs, beds, and sofas <u>Metal Fabrication & Finishes</u>

We provide advanced fabrication techniques and decorative finishes for all metal-based furniture and fixtures:

- MS / SS Frame Fabrication: For structural strength and modern industrial aesthetics
- PVD Coating (Physical Vapor Deposition): Available in gold, rose gold, brass, gunmetal, and more ideal for luxury detailing with antitarnish properties
- **Powder Coating**: A cost-effective, durable finish for indoor and outdoor metal applications
- Liquid Paint Finishes: For specific textures, effects, or matching brand colors



### Where we are headed





### Goals

- Expand market share by exploring horizons
- Customer satisfaction
   through personalized service
- Enhance brand recognition and Strategic partnerships

### als Objectives

- Contribute to future share of the FF&E market
- Happy Customers Happy
   Growth
- Get our brand recognized,
   with Word of Mouth





# Industry Analysis

### Market Trends

The global furniture market was valued at approximately \$537 billion in 2022 and is expected to grow to \$692 billion by 2027, with a projected CAGR of 5.2% over this period.

### Competition and Innovation

India's furniture export market is growing with an expected annual increase of 20%.

Innovation, Processes, Software & proactive product development have strengthened India's position in cross-border B2B markets.

# **Supply Chain and Sustainability**

Challenges like raw material shortages are tackled with sustainable practices, including the use of renewable materials & waste reduction, to meet ecoconscious consumer demands and maintain brand reputation.

# Challenges & Proposed Solutions

Challenges	Solutions
Supply chain issues	We anticipate sourcing materials responsibly in advance as per the market trends and ensure ample stock is stored at our warehouses to avoid potential supply issues
Environmental impact	Use <b>sustainable</b> materials and <b>reduce waste</b> through efficient production. Focus on <b>recycling</b> , energy-efficient manufacturing, and renewable resource sourcing. Ensure environmental compliance & regulations to promote a greener future
Quality Control Problems	Enhance <b>quality control</b> to ensure each piece of furniture meets <b>high standards</b> before shipment. Address issues promptly and implement improvements to <b>prevent recurrence</b>

### Conclusion

In conclusion, our strategy presentation has provided a comprehensive roadmap for Aartiq, highlighting the key initiatives and strategic goals that will guide us toward success. Through in-depth analysis and thoughtful planning, we have identified growth opportunities, addressed challenges, and outlined actionable steps to move our business forward. By leveraging our core strengths, embracing innovation, and staying agile in the face of market changes, we are poised to achieve our objectives and realize our vision for success.

AARTIQ, as a brand within our portfolio, will play a pivotal role in shaping our future, driving craftsmanship and innovation in the furniture industry. As we continue to evolve, it is essential to focus on execution, adaptability, and continuous improvement to ensure long-term sustainability and maintain our competitive advantage. With a clear strategy in place and a committed team driving it forward, Aartiq Ventures LLP is at your service, confident in our ability to overcome challenges and achieve our goals.



### Manufacturing Excellence from INDIA

- Aartiq Studio Pvt Ltd. Plot no. 3, Laxmi industrial estate, Bhadaj gam to Hare Krishna temple road, Bhadaj, Ahmedabad, Gujarat 380060 (Factory 1 address)
- Aartiq Craft Pvt Ltd. Survey# 763/764 Vihaar vilage, opp UGVCL office, Mansa, Gandhinagar, Gujarat (Factory 2 address)
- Aartiq Ventures LLP. B/704 Ratnaakar Nine Square, Opp ITC Narmada, Keshvbaugh, Vastrapur, Ahmedabad, Gujarat India (Registered Office address)

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"Serving Projects. Delivering Quality. Exporting Confidence"



# Thank You

BY AARTIQ VENTURES LLP